



DELICATA

Family Winemaker

Since 1907

Emmanuel Delicata Winemaker is a Maltese family owned winery that has earned a reputation for producing quality wines. The company's commitment to quality and innovation extends to its employees who are encouraged to work to their individual strengths while at the same time remembering the importance of team work and co-operation, all with the interests of the end-consumer at heart.

As Malta's foremost winemaker, whose award-winning wines are sold extensively throughout the hotel, restaurant and wine bar sector, we are looking for mature personnel to maintain and develop business ideas with our numerous domestic clients.

Winery Area Sales Manager (Full-time)

The chosen applicant shall be a solid business negotiator and be able to show a fine track record of at least 3 years in sales and in-field marketing. He or she must be a team player, smart, energetic and demonstrate drive and self-motivation to meet the customers' needs and targets of the sales team.

Whilst responsibilities include making regular service visits and underwrite new business, the selected candidate will also be involved in promotional activities that may occur outside normal working hours such as during the Delicata Wine Festival.

The ideal candidate for this full-time position must possess at least an 'O' level standard of education, be fluent in Maltese and English and hold a clean driving licence.

Previous hands-on sales and marketing experience is essential and knowledge of the hospitality sector and the wine trade is an asset.

The above average remuneration package will be partly based on the experience of the individual applicant. It will include a fixed salary complemented by performance related bonuses and the use of a company car with fuel allowance and a mobile phone.

If you have what it takes and wish to enhance your career by joining Malta's leading winemaker then apply now.

Please send a letter and CV (including your photo and ID number) by e-mail by not later than 7th April to info@delicata.com mentioning the reference "Vacancy - ASM" in the subject line.

EMMANUEL DELICATA WINEMAKER LTD
THE WINERY ON THE WATERFRONT, PAOLA PLA 2143
DELICATA IS AN EQUAL OPPORTUNITIES EMPLOYER.
WWW.DELICATA.COM

QUALITY WINEMAKERS FOR OVER HUNDRED YEARS